## This presentation premiered at WaterSmart Innovations

watersmartinnovations.com



## Real Time Water Budgets "Driving Water Management in the Landscape"

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## Overview

City of Santa Rosa Utilities Department

"Real Time Water Budgets"

Tools for the Customer

Landscape Paradigm Shift

How to Get Started





# City of Santa Rosa Utilities

## Wet winters (30" from Nov – Apr)

- Dry, warm summers (70°-90°)
   Water and Sewer
- Water service for over 159,000 residents
- Over 51,000 connections
- 622 miles of water mains
- 7 billion gallons delivered annually
- Sewer service for over 215,000 residents
- 585 miles of sewer mains



Weather



## Real Time Water Budgets

- Evapotranspiration (ET): is the loss of water to the atmosphere by the combined processes of evaporation (from soil and plant surfaces) and transpiration (from plant tissues)<sup>1</sup>.
- Water Budget: The amount of water needed to irrigate a landscaped area for a given period of time.





## Real Time Water Budget (cont.)

- Real Time Water Budget: The amount of water needed to irrigate a landscaped area based on plant type of the landscaped area and ET during the billing period.
- Formula:

Real Time Water Budget =

 ${[ETo - EP] x[LAh + (LAm x 0.6)] x CF}$ 

•ETo (Reference Evapotranspiration)
•EP (Effective Precipitation)
•LAh (landscape area high water use)
•LAm (landscape area moderate and low water use)
•CF (Conversion factor) = 0.623 converts to gallons





## Billing based on Real Time Budgets

### **Irrigation Accounts**

Kosa

Utilities Department www.srcity.org/wc

Tier	Allocation	<b>Rate</b> \$/1,000 gallons <sup>2</sup>
Tier 1	Up to 125% of Real Time Water Budget	\$3.51
Tier 2	126% – 200% of Real Time Water Budget	\$4.38
Tier 3	Over 200% of Real Time Water Budget	\$6.57



## Implementation of Water Budgets

### Getting Stated

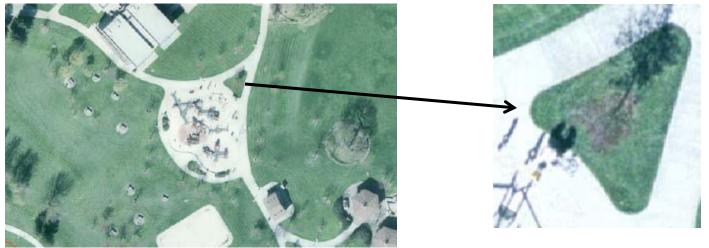
- Board/Council (elected officials) support
- Get buy in at a staff level from all departments
  - Utility Billing, Legal, Meter Readers, etc.
- Prop 218
  - California make sure to follow all legal and notification requirements for compliance.
- Monthly Billing
  - Imperative to making real time budgets work





## Implementation (cont.)

- 1. Billing system compatibility
  - Can it handle the calculations?
- 2. Gather accurate square footage information
  - ArcGIS
    - High resolution aerials w/parcel overlays
  - Measuring wheels, landscape plans, etc.







## Implementation (cont.)

- 3. Find reliable data source for ET
  - California Irrigation Management Information System (CIMIS)
  - Potential Issues:
    - Stations fail to report ET
    - Station maintenance
    - Manual data entry of ET
    - How to incorporate rainfall







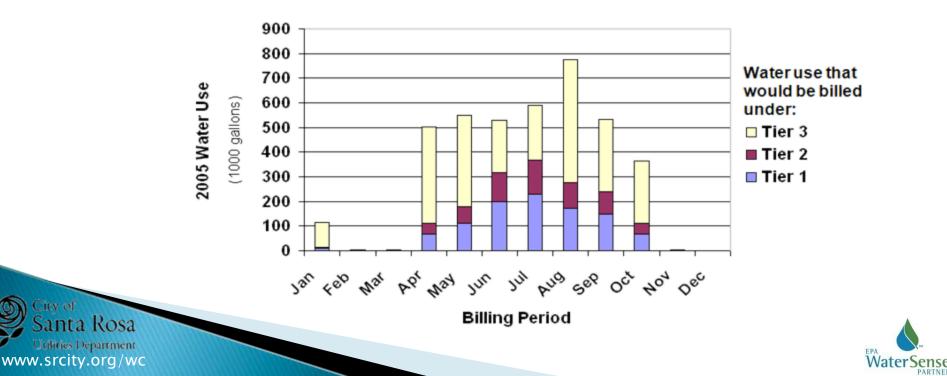
## Implementation (cont.)

### 4. Notify, notify, notify

Acct #: Address:

High Water Use Plants: 21241 Sq ft Low & Moderate Water use Plants: 38971 Sq ft

Your Site's 2005 Irrigation Water Use Under the 2007 Tiered Rate Structure



# Tools for the Customer

## Trainings:

Water-Wise Gardening Series (residential)

- Three part series that focuses on: Low Water Use Plants, Irrigation Efficiency and Drip Irrigation
- Qualified Water Efficient Landscaper (contractors)
  - Train landscapers on efficient water management in the landscape.



*Topics range from: irrigation systems and plants to irrigation scheduling and selling water management to customers.* 

2<sup>nd</sup> program recognized by the US EPA WaterSense program as an Irrigation Auditor training program

City of Santa Rosa Utilities Department www.srcity.org/wc

www.qweltraining.com



**OWEL** can

be used

by your

local

Utility

too!!!

### Water Bill Information

OUR RECORDS INDICATE:

Service Type: Commercial Usage Type: Irrigation High Water Use Plants (sq ft): 8,411 Other Plants (sq ft): 7,636 Parcel#: 013360010 Backflow Device? Yes Well on Property? No Inside Santa Rosa City Limits? Yes Total ETO this Period: 2.13 Total Rainfall 2.88 Adjusted Rainfall: 1.93 Adjusted ETO this Period: 1.00

This month you used 158,000 gallons of water. Your water budget this month was 8,000 gallons.

Water Usage Charge was calculated as follows: Tier 1 (up to 125% of water budget) 10.0 thous. gal x \$3.51 = \$35.10Tier 2 (126-200% of water budget) 6.0 x \$4.38 = \$26.28Tier 3 (over 200% of water budget) 142.0 x \$6.57 = \$932.94Landscape Water Use Report

Water use was 19.75 times (1,975%) the estimated water needs of plants at this site. You can save water and money by improving irrigation practices. To request a free water use analysis that identifies your potential water and money savings, please call 5,43-3988.





# Public Information:Website & Calculator



### Turf–Time



#### www.srcity.org/turftime



City of Santa Rosa Utilities Department www.srcity.org/wc

Public Information (cont.):

- Water Awareness Month Activities
  - Proclamation
  - Water Smart Expo
  - Water Conservation Awards
  - School Poster Contest
  - Downtown Markets
- Water Watch Patrol

www.srcity.org/wc

Over 500 reports in 2007









### Rebate Programs:

## Green Exchange Program

Program	Residential	Commercial
Cash for Grass	0.50/sqft up to \$250	0.50/sqft up to \$2500
Irrigation Upgrades	Up to \$350	Up to \$3500

## Additional Information:

- Free Landscape Audits
- Water Use Analysis and Mailings
- High Water Use Calls to Customers





## How Have Customer Responded

## • Green Exchange Rebate Program (1st Year)

- Over 245,000 ft<sup>2</sup> removed
- \$60,000 in irrigation upgrades

## Landscape Audits

Activity	Previous rate structure	Tiered rates w/ "Real Time Budgets"
Residential Audits	40-60	600-700
Irrigation Audits	15-20	100-125

## Voluntary Conservation in 2007 & 2008

15% end use reduction

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- Irrigation accounts at 100% of water budget
  - 25% of accounts never exceed Tier 1

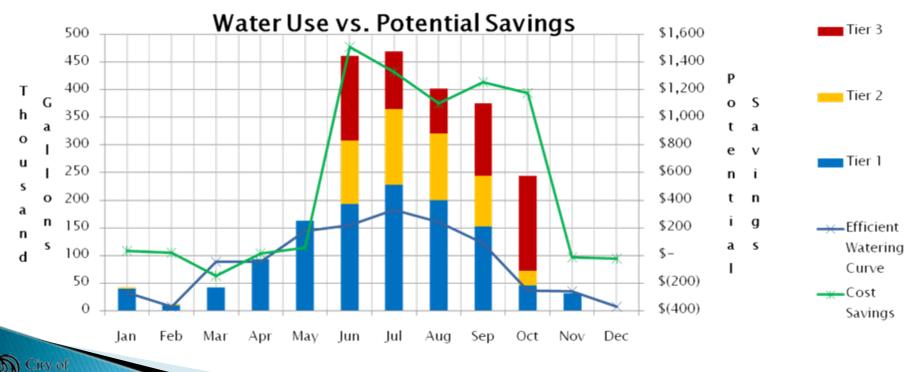


## Landscape Paradigm Shift

Breaking down the barriers

Santa Kosa Utilities Department www.srcity.org/wc

- Not enough money budgeted
  - Tier 3 expense vs. renovations





## Landscape Paradigm Shift (cont.)

- Breaking down the barriers (cont.)
  - How do I know what to fix
    - Certified staff perform audits
      - Certified Landscape Irrigation Auditor, Irrigation Association









## Landscape Paradigm Shift (cont.)

Breaking down the barriers (cont.)

Landscaper/Property Manager/City relationship

Party	Previous Mindset	Current
Landscaper		
Property Manager		
City (water retailer)		
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## How to Get Started

Real Time Water Budgets:

- Staff up
- Invest in the technology (GIS & Good Aerials)
- Start early with landscape measurement
- Commitment to maintaining square footages Customer Service:
- Keep your customers informed
- Give customers tools to ease the transition (rebates, water analysis, audits, etc.)
- Develop relationships





## Questions

### I wish it was that easy!!!





